

PEDRO J. CARRASCO

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EDUCATION

University of Pennsylvania Law School

Master of Laws – LL.M. in Business and Transactional Law, May 2016.

The Wharton School of the University of Pennsylvania

Wharton Business & Law Certificate, May 2016.

ITESM - Tecnológico de Monterrey

Business Management International Certificate, May 2013.

Pontificia Universidad Católica del Ecuador

Law Degree, May 2013. Thesis: *The Theory of the Unpredictability and Hardship Clause Of International Contracts.*

EXPERIENCE

Banco Internacional S.A. *Legal Counsel* (Ecuador, Mar. 2013 – June 2015)

- Drafted and reviewed financial documentation (credit contracts, investment instruments, cash management agreements, and electronic currency agreements, among others), commercial, and employment contracts.
- Advised on issues regarding financial law, employment law, procurement, internal policies, among others.
- Reviewed accuracy of corporate records, shares and shareholders, dividends distribution, and equity payments.
- Negotiated commercial contracts, severance payments, and term extensions to comply with governmental requirements.
- Coordinated and participated in banking regulation, compliance, risk, and business administration team projects.
- Supervised legal assistant.
- *Achievements:* Promoted from Legal Analyst to Legal Counsel. Led two teams to reduce reply time of government requirements and to gather employees' financial information for compliance, thus reducing the Bank's legal risk.

Casimobiliaria Cía. Ltda. (Real Estate) *Legal Counsel and Co-Owner* (Ecuador, Aug. 2011 – July 2015)

- Developed strategic planning of the company.
- Drafted civil, commercial, real estate, and employment contracts.
- Reviewed investment opportunities.
- Negotiated settlements, credit contracts, franchise agreements, and severance payments.
- Participated in business administration issues.
- *Achievements:* Founded Company that has developed three housing projects in the past five years. Gained experience in running a family-owned company.

Corral & Rosales Abogados Cía. Ltda. *Legal Intern* (Ecuador, Sept. 2011 – Nov. 2012)

- Practiced IP law focused in its commercial, administrative, judicial, and procedural issues at firm recognized by Chambers & Partners, IFLR 1000, LACCA, and Latin Lawyer.
- Coordinated IP judicial procedures. Drafted judicial and administrative IP claims, summaries of evidence, and final allegations.
- Worked in the Tribunal Distrital No. 1 de lo Contencioso Administrativo as the Substitute Judge Personal Assistant.
- *Achievements:* Shortened IP claims in the Administrative District Court from an average of five to three years.

González Peñaherrera & Asociados Abogados Cía. Ltda. *Legal Intern* (Ecuador, Aug. 2009 – Nov. 2010)

- Practiced corporate, commercial, tax, natural resources, customs, and judicial law at firm recognized by Chambers & Partners.
- Advised oil companies, oil services companies, and construction companies on corporate and judicial issues.
- Drafted judicial and administrative claims, summaries of evidence, and final allegations.
- *Achievements:* Led the incorporation of three oil services companies.

PRACTICE ADMISSIONS

Ecuador, 2013.

LANGUAGES

Spanish (Native) and English (Fluent).

ADDITIONAL INFORMATION

Relevant Seminars: Finance for Non-Financial People. Conversational Hypnosis Workshop. Negotiation with Difficult People Workshop. Employment and Social Security Reforms. I International Antitrust Workshop. Real Estate Trusts. Multilateral Trade System. EF Intensive English Course.

Skills: Negotiation, Financial law, Commercial law, Corporate law, Training, Public Speaking, Networking, Employee Relations, Business Management, Strategic Planning, Procurement, Microsoft Office, Excel, Power Point, Word.