

Cynthia A. LeStar

+1.917.215.6615 • cynthialestar@gmail.com • 240 E 76th St. #8W New York, NY 10021

SUMMARY OF QUALIFICATIONS

- Experienced associate working in dynamic and high-paced trading desk environments
- Effective communicator; able to build relationships with individuals across organizational levels
- Exceptionally skilled PowerPoint, Word, and Excel user, with meticulous organizational habits
- Diligent researcher and analytical problem solver, able to proactively assess business requirements and assist senior executives with management process

PROFESSIONAL EXPERIENCE

April 2010 – Present | UNICREDIT BANK AG, Associate, Markets – Corporate & Investment Bank

- Markets business management - Aggregate, evaluate, disseminate business line P&L, sales credits; Calculate revenue run rates and assess performance vs. budget; Assist with yearly budget preparation
- Prepare polished management presentation decks; “Go-to” contact on trading desk for Bank matters
- Facilitate information flow amongst local departments and global offices; protect confidential Bank data
- Participate in Markets Management, Executive Committee and Broker-Dealer Board meetings

May 2003 – August 2008 | JPMORGAN CHASE & CO, Associate

June 2005 – August 2008, Credit Derivatives Sales Assistant

- High grade and high yield front office sales representative liaison for trade issue resolution, risk mitigation, P&L reconciliation, due diligence, and account management matters Nurtured extensive client, sales and trading relationships throughout North America, London, Paris

January 2004 – June 2005, Credit Derivatives Marketing Middle Office Executed post-trade processing of HG, HY and Index CDS products in Bloomberg, Murex, and other

- Facilitated issue resolution as sales / trading desk liaison amongst trade-facing clients and internal departments to minimize P&L risk

May 2003 – January 2004, Credit Derivatives Client Services

- Mitigated outstanding HG, HY, Index, and sovereign CDS contracts with outside parties

September 2001 – April 2003 | ZURICH CAPITAL MARKETS INC., Analyst

- Validated suite of marketing products with clients and sales and trading counterparties;
- Led initiative to troubleshoot, reconcile swap portfolio's margin and collateral arrangement held with B/D

PERFORMANCE ARTIST & FREELANCE

August 2008 – April 2010

- SAG/AFTRA, joined guild as a performing artist and model in print, film, and television
- Featured in *The New York Times*, “Agent or No Agent?” Araton, Harvey. 18 Dec. 2009: RE1. Print
- *miss new york*, designed original handmade jewelry line and web presence
- Managed wine distributor and client relationships, event planning, and PR for NYC wine business
- Volunteer: Lighthouse International, New York Junior Tennis League, St. Jude Children's Research Hospital

INTERNSHIPS

Budapest – LEXIA Study Abroad Program, Investment and Trade Development Hungary

Cincinnati – Scudder Investments, Socially Responsible Investments Division

EDUCATION

Denison University *Bachelor of Arts, Economics and Psychology*

CERTIFICATIONS, SKILLS & TRAINING

Series 7 and 63; Bloomberg, Murex, TradeWeb, MarketAxess

Languages: Italian American Committee on Education, French Institute Alliance Française NY

ACTIVITIES & HONORS

United States Tennis Association and Metrotennis Corporate League Tennis; Delta Gamma Fraternity; JPMorgan Leadership Service Star; JPMorgan Corporate Challenge; Lighthouse International 10y+ Volunteer;