

MATTHEW J.K. HICKMAN

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SUMMARY

Accomplished and imaginative Portfolio Manager with a top quartile track record over one, three and five years. A multi-cultural leader who has worked extensively in Latin America and speaks Spanish and Portuguese fluently. A broad ranging investor who uniquely combines strong analytical skills with exceptional business acumen. Extensive experience investing in equities in Emerging Markets on both the buy and sell sides of the investment business. Demonstrated marketing skills and success growing assets under management.

PROFESSIONAL EXPERIENCE

CITIGROUP GLOBAL MARKETS INC. **New York** **2009-2011**

Managing Director, Director of Latin American Equity Research and Equity Strategist

Responsible for a group of 39 analysts/support staff located in three countries. Also, as from June 2010, responsible for Equity Strategy for the Region. This includes running a model Equity portfolio for Latin America, providing investment advice and recommendations relating to country and sector positioning to institutional investors. Member of the Executive Committee of the Equity Research Department and Member of the Operating Committee for the Latin American Equities business.

CREDIT SUISSE ASSET MANAGEMENT **New York** **2003-2009**

Director, Emerging Markets Equities

Head of Latin American Equities for the Emerging Markets Group. Portfolio Manager for two closed end funds, "The Chile Fund Inc." and "The Latin American Equity Fund Inc.". Portfolio Manager for a Luxembourg registered mutual fund: Credit Suisse Equity Fund (Luxembourg) Latin America. This fund was a third quartile fund with AUM of less than US\$30 million in June 2004 and I successfully grew it to US\$400 million in five years with top quartile relative performance over 1, 3 and 5 years as of July 2009. Portfolio Manager for a similar Korean registered mutual fund. Total Assets under Management for these three funds: US\$650 million (as of June 09). Latin American component of Emerging Markets funds: additional US\$200.

COMPASS GROUP INVESTMENT ADVISORS S.A. **Santiago** **2002-2003**

General Manager of the Private Wealth Management Division.

Compass is an asset management firm, headquartered in New York, focused on Latin America. Responsible for managing a 5 person team with a portfolio of 35 high net worth individuals with assets of US\$80 million.

CREDIT SUISSE FIRST BOSTON **New York** **2000-2002**

Private Client Services

Worked with the New York Latin America Group, providing investment services to high net worth individuals and regional institutions in Latin America. Focused principally on Chile and Venezuela.

ABN AMRO **New York** **1998-2000**

Director, Equity Research (1999-2000)

Responsible for Equity Research coverage of telecommunications and internet companies in Latin America

Director, Equity Capital Markets (1998-1999)

Worked in the joint venture with the Rothschild Group (ABN Amro Rothschild). Responsible for coverage of telecommunications companies in the Americas, but principally Latin America.

LEHMAN BROTHERS**New York****1994-1998*****Senior Vice President, Equity Research***

Director of Latin American Equity Research until June 1995, responsible for building a group of dedicated equity analysts to cover equities in Latin America. From June 1995 onwards was responsible for covering telecommunications stocks in Latin America.

BEAR STEARNS & CO. INC.**New York****1993-1994*****Managing Director, Equity Research***

Responsible for coverage of the Telecommunications Sector in Latin America. Also involved in the coverage of Electricity and Pulp and Paper sectors and as a generalist analyst for coverage of companies in Brazil, Chile and Perú. Ranked by Institutional Investor Magazine for coverage of Brazil, Chile, Telecommunications and Electricity sectors (June 1994).

JAMES CAPEL INC.**New York****1992-1993*****Vice President - Equity Research***

Responsible for coverage of Telecommunications companies in Latin America and for coverage of the Brazilian, Chilean and Peruvian markets. Ranked by Institutional Investor Magazine for coverage of Chile and Telecommunications sector in Latin America (June 1993).

ROTHSCHILD GROUP**1987-1992*****Rothschild Asset Management* (1990-1992)****London and Santiago**

Specific responsibility for the Five Arrows Chile Fund. Worked for one year based in London and one year on secondment to Rothschild's associate bank in Chile, BICE Chileconsult S.A. Responsible for analyzing and making recommendations for the portfolio. Responsible for co-coordinating the production of bi-annual research on portfolio companies.

N M Rothschild & Sons - Corporate Finance* (1987-1989)*London**

Worked in the Latin American and Southern European Corporate Finance Team. Worked on a range of products including Mergers and Acquisitions, Project Financings, Privatizations and Corporate Advisory. Also completed the IPO of the Five Arrows Chile Fund.

EDUCATION**The Dragon School, Oxford** 1972-1977**Marlborough College, Wiltshire** 1977-1982**Trinity Hall, Cambridge University** (Entrance Exhibition) 1983-1987

BA (Cantab) Modern Languages

Languages

Fluent in Spanish, Portuguese and French