

Patrick Starks

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EXECUTIVE SUMMARY

A highly motivated Emerging Markets Analyst with international experience covering sovereign, quasi-sovereign, and local currency debt issuers in Asian emerging markets. Results oriented and open minded person, with the interpersonal skill set and ability to conduct investment research for global fixed income and emerging market debt teams.

PROFESSIONAL EXPERIENCE

Wood Group Mustang, Houston, Texas

Aug. 2011 to Nov. 2013

Senior Macro Strategist

Global Economics & Strategy

- Contributed to develop global macroeconomic views and investment recommendations
- Managed and developed a global database that includes historical data and long-term economic forecasts
- Analyzed sovereign credit risk for a variety of emerging markets
- Prepared graphs, tables, and charts for inclusion within presentation to executive leadership
- Communicated research findings in a clear and concise manner to senior management for actionable recommendations and opportunities

Cambridge Energy Research Associates, Houston, Texas 2009 – 2010

Associate Director

Emerging Markets Capital Costs

- Developed the Emerging Markets Upstream Capital Cost Index (UOCI) and methodology
- Developed cost models for offshore rigs, shipyards, and fabrication markets on a regional basis in emerging markets
- Prepared Market Reports for Upstream Clients such as Marathon Oil, Chevron, BP, ExxonMobil, Petrobras, Total, Anadarko, ConocoPhillips, ENI, and Gazprom.
- Prepare and present research results at a semi-annual roundtable with forum members
- Publish quarterly reports and updates to forum members (Market Reports and Special Research Topics)

GE Capital, Stamford, Connecticut
Assistant Vice President
Global Emerging Markets

2006 – 2008

- Developed research strategies to find the best relative value among the Emerging Market bond universe
- Maintain and report on current credit views by following and analyzing news, company financial reports and other releases, rating agency actions, analyst publications, and other information sources
- Published research notes and/or thought pieces for internal and external clients
- Collaborated with the emerging market portfolio managers to implement portfolio strategies
- Created and monitor a Watch List of potential credit downgrades

KPMG Australia Limited, Sydney, Australia
Asian Emerging Markets Sovereign Analyst

2001-2003

- Provided detailed macro economic analysis and major country forecasts (interest rates, Inflation, GDP) including the publication of relevant economics reports
- Maintained indices database and help produce weekly research summary emails for clients
- Produced quarterly market indicator reports to clients
- Developed and managed relationships with internal and external subject matter experts
- Communicated research findings in a clear and concise manner to senior management and investors for actionable recommendations and opportunities

Citigroup Australia Limited, Sydney, Australia
Asian Emerging Markets Sovereign Analyst

1997-2000

- Conducted fundamental, industry, and issuer research
- Interact with rating agencies, Wall Street analysts, government officials, and other independent sources to obtain external views on individual credits or industries
- Explained drivers that impacted borrower's ability to repay its debt
- Presented country, sector, and industry reviews that compliment and frame individual issuers ratings
- Interacted with management teams, political and economic officials, credit analysts, and ratings professionals

Westfield Holdings, Sydney Australia
Asian Emerging Markets Sovereign Analyst

1996-1997

- Prepare timely, comprehensive written analyses on individual credits, sectors, or events and cogently present facts, analyses, conclusions, and recommendations to a broad audience within Investments
- Assimilate and filter various sources of information to develop long term, well research thesis for investments
- Collaborate with Macro Strategy team to enhance sovereign analytical framework for Asian EM countries
- Traveled extensively throughout South East Asia to meet Central Bankers to understand monetary policy positions of various countries

Lend Lease Australia, Sydney, Australia 1995-1996
Asian Emerging Markets Sovereign Analyst

- Tracked, analyzed, and interpreted global market trends and conditions
- Reviewed and profiled asset portfolios and investments
- Communicated market opinions to clients verbally via phone calls and formal presentations
- Managed third party data provider relationships
- Prepared written commentary and market outlook information to senior managers used in setting

Economist Intelligence Unit, (EIU) Sydney, Australia 1994-1995
County Risk Analyst

- Researched economic, political, and foreign business climates for hedging and minimizing risks
- Ranked and rated countries from highest geopolitical risks to lowest in Asian regions based on client's risk profile and investment criterion
- Prepared written reports and recommended markets for strategic decision making

COMPUTER SKILLS

- Strong proficiency in MS Outlook, MS Excel, MS Word, MS PowerPoint
- Strong knowledge of Bloomberg
- Strong knowledge of Reuters 3000 Xtra

EDUCATION

University of Oklahoma 2004 - 2006
Research Fellow

State University of New York 1992
MA, Economic Geography

Texas A&M University 1989
BS, Economic Geography