

EDUCATION

- 2015 - 2017** **London Business School**
Reading for MBA degree
- 2014 - 2015** **Argentine Institute of Capital Markets, Buenos Aires, Argentina**
Certified Financial Adviser under new regulatory framework (84-hour course + exam)
- 2013** **Catholic University of Argentina, Buenos Aires, Argentina**
Postgraduate degree in International Business (work sponsored, 226 hours, GPA: 9/10)
- 2004 - 2008** **Moore School of Business, University of South Carolina, Columbia, USA**
Double Major: Finance and International Business (#1 program, US News and World Report)
Minor: French (Awarded USC French Department Scholarship to study in Tours, France)
GPA: 3.9/4.0 (full golf scholarship)
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BUSINESS EXPERIENCE

- 2013 - 2015** **FINANCE S.A., Buenos Aires, Argentina**
Boutique brokerage firm with proprietary diversified portfolio in real and financial assets
Assistant Vice President, Sales and Trading
- Managed largest institutional account (Argentine holding Corporacion America) generating approximately 25% of firm's revenues; sourced new clients
 - Provided strategic advice in volatile economic and political conditions; executed block trades in illiquid markets accounting for up to 10% of daily volume in local trading platform
 - Structured cross-border transactions with sovereign debt denominated in both foreign and domestic currency; delivered synthetic foreign exchange rates 30-50% better than quoted
 - Mentored and trained junior colleague on function and products over nine-month period; led progression from manual to automated processes (collateral and fee calculation models)
- 2011 - 2012** **New Business Analyst, Member of Executive Team On Strategic Initiatives**
- Enrolled in Government of Buenos Aires entrepreneurship course, awarded best business plan used to set up wine export business from Chile to the U.S.
 - Performed due diligence in the U.S. and Argentina, modeled, projected scenarios, pitched to executive team and high net worth individuals; focus on agriculture, coffee, and wine
 - Collaborated on purchase of largest estate available for sale in Mendoza to add to holdings in wine industry, including 50% stake in Sopenia Vineyard and Winery
- 2010 - 2011** **ARGENTINE GOLF ASSOCIATION, Buenos Aires, Argentina**
Argentina National Golf Team, Full Time Sponsored Member
- Earned one of five full scholarships available; qualified for back to back South American championships; gained international experience across five continents and 25 countries
 - Developed extensive network within professional golf; consulted with world's top instructors including leading sports psychologist Dr. Bob Rotella
 - Won team titles in the U.S., Ecuador, and Spain (pro-am of professional event), and individual awards in Chile, Uruguay, and the U.S. (Golfstat Statistical Award for best short game)
- 2008 - 2009** **WELLS FARGO SECURITIES, Charlotte, United States**
Global Sales Analyst, Institutional Sales and Trading, High Grade Fixed Income
- Ranked #1 Global Sales Analyst and #3 Investment Banking Analyst (entire incoming class) based on test scores in derivatives, credit and structured products, accounting, financial modeling, rates, foreign exchange, and bond math (Training the Street)
 - Engaged clients; analyzed and covered close to 40 portfolios of institutional accounts including money managers, pension funds, insurance companies, and hedge funds
 - Initiated and produced daily morning and afternoon market updates; leveraged both Bloomberg data and internal counterparts from trading, research, and syndicate desks
 - Facilitated two-way flow on desk with approximately \$500m in trading volume; experienced steep learning curve leading to execution of first trade within first five months
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ADDITIONAL INFORMATION

- LBS: Finance Club Executive Committee, full membership at Stanmore Golf Club
- Passed CFA Level I, FINRA Series 7 and 63 exams
- Earned college golf scholarship worth over \$200,000 (Golfweek) despite late start in golf at 14
- Led junior national golf rankings all three years; set course and national championship record of nine under par while being recruited by top college coaches
- Sponsored to take part in annual National Collegiate Athletic Association (NCAA) All Star Orient Golf Tour to South Korea, Japan, Hong Kong, and Mainland China
- Awarded certificate in recognition of outstanding leadership and service at USC; volunteered at The First Tee; co-established golf school for people with disabilities in Argentina and city of Columbia Golf Clinic in the U.S.

LANGUAGES Fluent English, Native Spanish, Conversational French, Basic Portuguese

NATIONALITY Argentinian