

# SERGIO GODOY

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## PROFILE

**Ph.D. Economist** with significant experience in financial markets, the global economy and emerging markets. Known for developing useful insights and tools to monitor macro economies and central bank policy reactions. Applies broad knowledge of economic and financial methods and models to local and foreign-issued bond and currency investments. Collaborative team member and capable leader of economists and financial market professionals. Native Spanish speaker. Fluent in English.

## BUSINESS EXPERIENCE

**LARRAINVIAL INVESTMENT MANAGEMENT** – Atlanta, GA Sep-Dec 2013  
*The asset management division of the largest and oldest independent investment bank in Chile.*

### **INTERIM CONSULTANT – FINANCIAL MARKET ECONOMIST**

- Developed research and strategy for the global economy and LATAM economies.
- Monitored the LATAM Central Bank's decisions and actions.
- Prepared weekly presentations on LATAM FX and Local Bonds for investment decision meetings.

**ING INVESTMENT MANAGEMENT** – Atlanta, GA 2010-2013  
*One of the leading U.S.-based active asset management firms; manages approximately \$187 billion.*

### **VICE PRESIDENT, FIXED INCOME STRATEGIST**

- Developed research and strategy for global economy, emerging markets, and commodities, with special focus on FX and Fixed Income instruments.
- Estimated leading indicators for growth and inflation, FX models and Taylor rules.
- Built fair value models for yields and monetary condition indicators.
- Prepared monthly presentations for global economy strategy meetings and commodity outlook.
- Delivered presentations to company clients.

**LARRAINVIAL INVESTMENT MANAGEMENT** – Santiago, Chile 2007-2010

### **PORTFOLIO MANAGER OF BALANCED FUNDS** (Mar 2010-Jun 2010)

- Managed over USD 250 million in conservative balanced funds.
- Prepared presentations for biweekly investment decision meetings.

### **HEAD OF FIXED INCOME STRATEGY** (Sept 2008-Feb 2010)

- Developed investment strategy and research for LATAM Fixed Income funds.
- Estimated FX models and leading indicators.
- Published on macro-financial issues in local newspapers.

### **HEAD OF QUANTITATIVE RESEARCH AND STRATEGY** (Aug 2007-Aug 2008)

- Developed and implemented asset allocation models for LATAM equity funds.
- Involved in launching a long-short hedge fund and a fund of funds and developing a related risk management process.

**CENTRAL BANK OF CHILE** – Santiago, Chile 1994-95, 2005-07  
*An autonomous government entity corresponding to the Chilean Federal Reserve.*

### **SENIOR ECONOMIST** (2005-2007)

- Researched FX and local fixed income markets and foreign reserve investments.
- Empirically estimated FX volatility, emerging market credit ratings and inflation models.
- Provided opinions on domestic market developments during weekly advisory meetings.

### **ECONOMIC ANALYST** (1994-1995)

- Researched and prepared reports on macroeconomic and financial issues.

**CHILEAN NATIONAL CHAMBER OF COMMERCE – Santiago, Chile**

1995-1997

*One of Chile's most powerful business organizations, representing the interests of nearly 10,000 firms.***CHIEF ECONOMIST**

- Managed and coordinated Research Department activities.
- Supervised the development of retail indexes for several regions in Chile.
- Prepared press conferences to convey the Chamber's policies and opinions.

**EDUCATION****COLUMBIA BUSINESS SCHOOL – New York, NY**

1998-2004

- Ph.D. in Financial Economics, Oct 2004
- MBA, Finance and Business Economics, May 1999

**UNIVERSIDAD CATÓLICA DE CHILE – Santiago, Chile**

1988-1994

- MS, Applied Macroeconomics, Mar 1994
- BS, Economics with advanced postgraduate work, Mar 1994
- BS, Business Administration with advanced postgraduate work, Mar 1994

**ACADEMIC EXPERIENCE****UNIVERSIDAD CATÓLICA DE CHILE – Santiago, Chile**

2000-2010

**PART TIME PROFESSOR**

- Taught graduate level courses in Emerging Markets and Fixed Income.

**UNIVERSIDAD ADOLFO IBANEZ – Santiago, Chile**

2008-2010

**PART TIME PROFESSOR**

- Taught graduate level courses in Fixed Income and International Finance.

**COLUMBIA BUSINESS SCHOOL – New York, NY**

2001-2003

**RESEARCH ASSISTANT FOR 2001 NOBEL LAUREATE JOSEPH STIGLITZ**

- Assisted with Nobel Lecture and several other papers, presentations, and books.

**UNIVERSIDAD DEL DESARROLLO – Concepción, Chile**

Jun-Aug 2000

**PART TIME PROFESSOR**

- Taught graduate level courses in International Finance.

**ADDITIONAL INFORMATION**

US Resident (Green Card holder)

Native Spanish speaker. Fluent in English.

Proficiency in MS Word, Excel, PowerPoint, Eviews, Matlab and Stata