

ED H. AGUILAR

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EXPERIENCE

- Jun 2013 to Present **QUIXOTE ASSET LTD, BVI** Santiago, Chile
Managing Director
- 1 Investor and Advisor of Stability Technology Partners and Stability Healthcare LLC. Fast growing technology and nursing staffing companies
 - 2 Managing Director and Co-Owner of Divito & Sarfatis SRL. An Argentinian based Vineyard and farm that produces 4 varieties of grape and 2 other types of fruit. Intentions to make wine for export under label Fortaleza Estates as well as export other South American family run winemakers to Asia
 - 3 Director of LatAmWineCo, Ltd, a Hong Kong incorporated entity that imports and distributes South American wine to Asia.
 - 4 Investor and Advisor to Elixir Vape Co. LLC, a non-nicotine organic blend alternative to smoking.
- Aug 2007 to Apr 2013 **FIDELITY WORLDWIDE INVESTMENT Ltd.** Hong Kong
Japanese Trading Desk
Head Trader Japan
- 1 Managed and traded alongside a team of 7 Traders as well as liason with technology and compliance management for one of the largest trading teams in Asia
 - 2 Along with Trading management worked with global development and trading team to build out global trading system
 - 3 High level of comfort and knowledge of Electronic Trading and Algo strategies
 - 4 Was one of the founding members of Asia Trader Forum – A working group of Trading Desk Heads that collaborate on regional and global trade issues to improve and communicate to Regulators and the Street our collective concerns about market structure and trading trends
 - 5 As well as management responsibilities and broader firm duties I continued to trade one of the larger portions of flow on desk that equated to 10's of billions of usd in turnover a year
 - 6 Managed the numerous broker relationships that assisted us in our execution process to ensure our desk and our firm received the best possible service
 - 7 Oversaw derivative trades with team working globally managing what could be at times large derivative positions
- Jul 2000 to Jul 2007 **FIDELITY INVESTMENTS JAPAN Ltd.** Tokyo, Japan
Japanese Equity Trading Desk
Senior Trader
- 1 Japanese equity trading facilitation and execution for International and Domestic Portfolio Managers
 - 2 Close cooperation with PM's and International Salestraders to source block flow taking advantage of available liquidity while having as little market impact as possible
 - 3 Filtering daily market information to PM's and Fidelity's Global Trading team to maximise workable information flow and fund performance
 - 4 Study various trading techniques and industry trends to generate ideas as well as improve trading performance

- 5 Work closely with trading team to make trading and order management system as efficient as possible

May 1999
Jun 2000

TRADITION FINANCIAL SERVICES

Tokyo, Japan

FX Options Desk
Exotic Options Broker

- 1 Brokered OTC Exotic Options product to major global FX players on Asia's top OTC Exotic Options desk
- 2 Maintained and improved client relationships to maximise desk revenue and bring best markets to customers
- 3 Worked closely with customers and firm's vanilla options desk to facilitate client's trading needs and risk management

Aug 1996
May 1999

CANTOR FITZGERALD, LLC

Tokyo, Japan

FX Options Desk
Exotic and Emerging Market Option Broker

- 1 One of 2 Brokers to start Exotic and Emerging Market Options desk for Cantor in Asia
- 2 Helped make headway into new product for Cantor in very competitive Asian Time Zone
- 3 Built client relationships in Tokyo, Hong Kong and Singapore to add new revenue stream to Cantor's Global FX Options Team
- 4 Served Clients needs regarding options pricing and reconciliation of daily trades

EDUCATION

1994

UNIVERSITY OF CALIFORNIA AT BERKELEY

Berkeley, California

Bachelor of Arts: Political Science with emphasis on International Relations
Minor: American Literature

BUSINESS SKILLS and INTERESTS

1. Intermediate Japanese and Spanish ability
2. Proficiency with Microsoft application software such as Excel, Word, and Power Point.
3. Experience with electronic direct market execution systems
4. Global travel, Geopolitical Affairs, Exercise, Books on History and Non-fiction
5. Wine School Education Trust- Level 1 Spanish