

**RUSLAN TARAN**

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Moscow, Russian Federation

Citizen of Ukraine

Visa status:

Express Entry Applicant

*Key competenses:*

- Credit Analysis, Relationship and Risk Management
- Industries: Key: Sovereigns, Banks, NBFIs; extra: Corporates
- Regions: Key: Europe and CIS; extra: Americas
- Asset classes: Fixed Income, Derivatives, Commodities
- Legal Familiarity: ISDA, GMRA, CSA, Bond prospectus
- Daily Tools: Bloomberg, Murex, Excel, Powepoint, etc
- Negotiating complex topics in written or verbal form
- Proved in resolving issues under stress within timeframe
- Effective under little, remote or no supervision

**PROFESSIONAL BACKGROUND**

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<b>Sberbank CIB, Moscow   Global Markets Business Development, Senior Credit Analyst</b>	12.2013–present
<b>Bank of Cyprus (ex-Marfin Laiki Bank), Kiev-Athens   Lead Fixed Income Trader / Credit Analyst</b>	09.2011–08.2013
<b>Commerzbank, Kiev   International Corporates   Senior Relationship Manager/Credit Analyst</b>	01.2011–09.2011
<b>Financial Institutions and Sovereigns   Senior Credit Risk Manager</b>	03.2010–01.2011
<b>Raiffeisen Bank, Kiev   Financial Institutions and Markets   Senior Credit Risk Analyst</b>	09.2007–03.2010

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**PROFESSIONAL DUTIES during over 8 years:**

- Conducted in-depth credit analysis of Investment Grade, High Yield and (Di-)Stressed entities world-wide
- Managed credit risk portfolios, designed covenants to agreements and suggested risk-mitigating
- Screened bonds markets, selected issues for acquisition, defended credit risk taking on internal committees
- Prepared marketing material, internal memos and ad hoc deal research memos
- Led negotiations or mediations with counterparties and underwriters on deals` terms
- Priced, modeled and risk managed trade positions (DV01, CS01); executed and booked: Bonds, IRS, XCCY
- Purchased bonds into portfolio under management (\$150mln). Worked out distressed assets portfolio (\$120mln). Signed off credit limits (up to \$5mln) and supervised credit limits portfolio (over \$500mln)
- Worked closely on business and risk management projects with Sales, Trading and Structuring
- Led various projects on behalf of Rates/FX, Credit Trading, Special Situations and Structured Products Desks

Sberbank CIB achievements:

- Negotiated over 25% better risk taking conditions from underwriters bolstering profits of CIB beyond the plan
- Prepared over 170 credit memos and 120 credit ratings, financial models and write-ups
- Managed to release over USD 100mln of capital for business needs within introduction of capital optimization
- Streamlined credit exposure (LGD) calculation approach increasing availability to trade CDS volumes by 25%
- Evaluated as the best credit analyst in a team as to internal annual corporate assessment “360” as of FY2014

Bank of Cyprus achievements:

- Outperformed personal PnL plan by 27%. Boosted portfolio`s profit by 30% and reduced duration by over 15%
- Launched bonds trading of 10 new credit names, including debut primary issues
- Optimized commission expenses on primary dealers from by 5x times to zero

Commerzbank Achievements:

- Worked out \$110mln distressed portfolio (bonds, interbank loans, swaps) at 20% higher recovery of a plan
- Led restructurings of bonds holdings (banks, munis, corporates) to achieve overall higher profits at maturity

Raiffeisen Bank Achievements:

- Issued terms for restructuring of 2 bond holdings that resulted in higher profits at maturity
- Prepared more than 100 of credit recommendations, 18 monthly and 6 quarterly researches
- Launched credit risk research of insurance industry and insurance companies in Ukraine and Russia

**EDUCATION**

**CFA Institute:** Level 2 Candidate (2015-present)

**ICMA, Henley Business School:** International Fixed Income and Derivatives (2012-2013)

**Kiev National Economic University:** MS in Financial Analysis & Engineering; BS in Banking, Economics (2003-2008)

**TRAININGS:** ICMA, S&P, Moody`s, Fitch, EBRD, Frankfurt School of Finance on credit analysis, evaluation subjects

**LANGUAGES:** Ukrainian, Russian – Native; English – Fluent; German, Polish, Spanish – Elementary;

**LICENSES:** Series 1.0: Broker, Dealer, Securities Management (Russia), Asset Management License (Ukraine)

**TECHNICAL SKILLS:** MS Office, Murex, Basel, Mercury, Bloomberg (incl. API), S&P Capital IQ, Bankscope

**OUT OF OFFICE ACTIVITIES:** achieved awards at 4 annual student conferences; lectured at an University; CFA Society Volunteer; made speeches on conferences; graduated lieutenancy degree in military aviation; active sport