

# Ralph Rodne

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## Summary:

Senior Analyst with experience in developing and executing effective trade recommendations in the Emerging Markets space. As well as data mining techniques. Well-versed in studying market positions and running figures through often complex financial models. Experience with forecasting and monitoring market trends. Strong data analysis experience as well as Hedge Fund and traditional investment banking with a dash of operations. Highly skilled with programming such as Excel, SQL, Python and R.

## Educational Background

University of Minnesota Carlson School of Management – Minneapolis, MN May 2011

Bachelor of Science, Business with concentration in Finance

## Skills & Languages

- Bloomberg, Hyperion, Microsoft Office Suite (Access, Word, Excel, PowerPoint, V-Lookup), SQL, VBA, Python, R
- Haitian Creole (fluent), Zulu (conversational), French (conversational) and Spanish (conversational)

## Professional Employment

### Greylock Capital Management, New York, NY

#### Emerging Markets Analyst

June 2019 – Present

- Work with Senior sovereign strategists to identify and research economic trends across an array of emerging market countries
- Prepare daily position & trade reconciliations between internal books and records and Prime Brokers
- Review monthly Administrator Net Asset Value (NAV) Packages and make updates to the portfolio if necessary
- Collaborate with portfolio managers, traders, and other analysts for thorough credit opinions and actionable trading recommendations
- Perform financial modeling of macroeconomic, microeconomic and country (political, structural) information and assumptions
- Create marketing materials in response to client inquiries on country macroeconomic trends

### Société Générale, New York, NY

#### Senior Market Risk Specialist

April 2018 – January 2019

- Managed a portfolio of ~100 clients in a fast-paced trading environment; relationships included broker-dealers, private equity, asset managers, hedge funds and corporate accounts
- Managed the credit process by recommending credit facilities and terms; monitored exposures and stress-test limits; enforced compliance with enterprise risk-appetite, created action plans to mitigate risk
- Subject matter expert for products and risk profiles of equity and fixed income derivatives, structured equity derivatives, FX, futures, forwards, repo, structured credit, and relevant regulatory risk requirements.
- Prepared monthly presentations for the Global Client Review Committee on client portfolio renewals for senior management
- Using Python & R, conducted value at risk (VAR) analysis to evaluate risk exposure of product line positions

### Citi, New York, NY

#### Financial Data Analytics, Associate

August 2016 – March 2018

- Using VBA and SQL, create Excel dashboard detailing exposure versus limit amounts and tenor for each economic group
- Created scripts from scratch for SQL server
- Lead developer/designer on project restructuring and building new credit risk data warehouse to host all reporting and analytics data
- Using Access, automate and document previously manual daily/weekly data processing procedures for Citi Shared Services Group
- Using Python & R, developed statistical models looking at employer & departmental usage of internal platforms to determine optimal monetization of corporate contracts

### John Wiley & Sons Publishing, Hoboken, NJ

#### Operations & Finance, Associate

February 2016 – June 2016

- Ensured complete and accurate royalty statements and payments were processed on-time
- Supervised Royalty Analysts and managed resourcing needs based on current contract portfolio
- Researched and analyzed author contracts to ensure proper and compliant permissions are granted

### Swatch Group USA, New York, NY

#### Sales & Operations, Analyst

September 2015 – December 2015

- Using macros and pivot tables, calculated, tracked and submitted weekly sales figures while coding all invoices and securing management signatures
- Managed all retailer concerns including inquiries about product availability, shipping and orders in Microsoft Access
- Summarized, analyzed and translated large volumes of inventory data to senior management by way of PowerPoint presentation

### Valley National Bank, Wayne, NJ

#### CMBS/RMBS Analyst

September 2012 – January 2014

- Modeled complex securitization transactions backed by corporate or personal loan exposures (up to \$1 million)
- Performed process structure improvements resulting in a 50% reduction in application time (from 4 to 2 months)
- Recomputed various collateral stratification tables and analytics through excel or Collateral Analysis System ("CAS")
- Recalculated expected asset cashflows for various product types and debt waterfall using a proprietary VBA-based cash flow modeling tool and Excel