# TRADE ASSOCIATION FOR THE EMERGING MARKETS

# EMTA WEBINAR: The Economic and Political Outlook for Chile

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#### JUAN PABLO CABRERA (MODERATOR) Santander CIB

Juan Pablo is Head of Macro/Strategy Research for Latin America at Santander. He's based in Santiago, Chile, and leads a team of 20 economists and FX/Rates strategists distributed all across the region, New York and London offices. His team's focus is mostly macro analysis and rates strategy, including FX and local interest rates markets.

He has been working at Santander for more than 20 years at different positions, including Senior Economist in Argentina, LatAm local markets strategist in Madrid, Head Latin American Economist and Chief Macro Strategist in Chile.

Juan Pablo has a bachelor degree in Economics from the University of Buenos Aires, and an MD in Economics from the CEMA University in Argentina. He also has studies in macroeconomics and finance at The World Bank Institute and the Swiss Finance Institute.

## GRAHAM STOCK Bluebay Asset Management

Graham joined BlueBay in September 2013 to lead the sovereign EM research team. He is a partner and takes particular responsibility for the Latin America region.

Prior to joining BlueBay, Graham spent three years as Chief Strategist at Insparo Asset Management, having previously worked at JPMorgan Chase for 12 years in a variety of sell-side research roles in New York and London.

Graham's professional engagement with emerging markets started in 1992, when he took up a post as economist with the government of Papua New Guinea and developed further with three years at the Economist Intelligence Unit before joining JPMorgan Chase in 1998.

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#### KEVIN IVERS DCI GROUP

Kevin Ivers is a vice president at DCI Group where he provides public affairs counsel to international clients, drawing on more than 25 years of experience in strategic communications, political risk analysis and policy consulting.

His areas of expertise for successful client campaigns, issue tracking and analysis have included high stakes sovereign disputes, investor litigation support, cryptocurrency and blockchain regulation, intellectual property rights, corporate bankruptcies, corruption, and environmental regulation.

Kevin is a permanent resident of Brazil, a dual national of the United States and the Republic of Ireland, and speaks fluent Spanish and Portuguese.

### ALEJANDRA ANDRADE JP Morgan

Alejandra Andrade is a senior credit analyst in J.P. Morgan's Latin America Corporate Research team. She is currently the lead analyst for the Utilities, Metals & Mining and Sugar & Ethanol sectors.

Previously to joining the Latin America Corporate Research team in 2017, Alejandra worked on the US HG Strategy and Credit Derivatives Research team at J.P Morgan.

Alejandra holds a B.A. in Economics with a minor in International Development from the University of Pennsylvania.

#### AARON GIFFORD T. Rowe Price

Aaron Gifford joins us from T. Rowe Price based in Baltimore, MD. He is a vice president of the firm's global, international, and multi-sector portfolios in the fixed income division and is a senior emerging market sovereign analyst focusing on Latin America.

Before joining T. Rowe Price in 2017, Aaron worked at HSBC and Morgan Stanley for six years in research and strategy roles focusing on sovereign debt and local markets. Before that, he was a research analyst in the US Treasury's Markets Room where he provided global financial market analysis to senior policymakers.

Aaron has studied graduate economics at Johns Hopkins University and holds a bachelor's degree in finance from Brigham Young University. He is also a CFA charter holder.