Mike Pierce
Morgan Stanley

Mike Pierce is a Managing Director and Head of EM Credit at Morgan Stanley, where he oversees the global distribution, trading and strategy of Emerging Markets Credit products. He previously served as Head of Emerging Markets Sales and Trading for the Americas and Head of Emerging Markets Sales for the Americas.

Mike joined Morgan Stanley in 2019 and has more than 20 years of industry experience, all in Emerging Markets. Before joining the firm, he was Head of Emerging Markets Credit Sales for North America at Goldman Sachs. He began his banking career at Citi, where he spent eight years as a senior member of the Emerging Markets Credit Sales team.

Mike began his career in investment management, spending five years as an Emerging Markets Debt Trader and Associate Portfolio Manager at Delaware Investments and Logan Circle Partners in Philadelphia.

He earned a BS in Economics from the Wharton School at the University of Pennsylvania.

Mike and his wife, Mandee, live in Westchester County, New York, with their four children.