

## EMTA, Inc. Balance Sheet

	Total	
	As of Dec 31, 2016	As of Dec 31, 2015 (PY)
<b>ASSETS</b>		
<b>Current Assets</b>		
<b>Bank Accounts</b>		
1000 Citibank Checking (0850)	281,216.14	60,989.74
1002 Citibank IMMA (new) 8875	2,049,472.67	2,355,860.11
1029 Morgan Stanley Money Market	5,983.20	17,620.89
1032 ST Instruments	5,118,097.79	5,030,063.82
<b>Total Bank Accounts</b>	<b>\$ 7,454,769.80</b>	<b>\$ 7,464,534.56</b>
<b>Accounts Receivable</b>		
1100 Accounts Receivable	-3,491.50	-1,398.10
<b>Total Accounts Receivable</b>	<b>-\$ 3,491.50</b>	<b>-\$ 1,398.10</b>
<b>Other Current Assets</b>		
1350 Prepaid Expenses	0.00	10,971.95
1500 Event Receivable	1,515.00	0.00
<b>Total Other Current Assets</b>	<b>\$ 1,515.00</b>	<b>\$ 10,971.95</b>
<b>Total Current Assets</b>	<b>\$ 7,452,793.30</b>	<b>\$ 7,474,108.41</b>
<b>Other Assets</b>		
1340 Security deposits	93,648.87	93,648.87
1800 Utility Deposits	1,582.64	1,582.64
<b>Total Other Assets</b>	<b>\$ 95,231.51</b>	<b>\$ 95,231.51</b>
<b>TOTAL ASSETS</b>	<b>\$ 7,548,024.81</b>	<b>\$ 7,569,339.92</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Other Current Liabilities</b>		
2050 Unearned Dues - Full	245,000.00	367,500.00
2051 Unearned Dues - Associate	310,625.00	253,750.00
2052 Unearned Dues - Affiliate	102,000.00	96,000.00
2053 Unearned Dues - Investor	397,500.00	407,500.00
2055 Unearned Dues B of D	33,000.00	116,000.00
2060 Unearned fees, sp projects	64,500.00	1,000.00
2100 Payroll Liabilities	92,855.89	92,477.89
2200 Federal W/h payable	11,681.54	0.00
2206 Medical FSA	3,257.85	1,200.00
2555 exchange	32,007.67	32,007.67
2690 Accrued Other Expenses	582,390.38	623,255.82
<b>Total Other Current Liabilities</b>	<b>\$ 1,874,818.33</b>	<b>\$ 1,990,691.38</b>
<b>Total Current Liabilities</b>	<b>\$ 1,874,818.33</b>	<b>\$ 1,990,691.38</b>
<b>Total Liabilities</b>	<b>\$ 1,874,818.33</b>	<b>\$ 1,990,691.38</b>
<b>Equity</b>		

<b>3040 Net Assets</b>	2,501,574.01	2,501,574.01
<b>3900 Retained Earnings</b>	3,077,074.53	2,740,136.82
<b>Net Income</b>	94,557.94	336,937.71
<b>Total Equity</b>	<b>\$ 5,673,206.48</b>	<b>\$ 5,578,648.54</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 7,548,024.81</b>	<b>\$ 7,569,339.92</b>

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**EMTA, Inc.**  
**Profit and Loss (Summary)**  
**2016/2015/2014/2013**

	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>
<b>Operating Revenue</b>				
Membership Dues	2,341,159	2,365,750	2,401,941.00	1,983,250.00
Board Assessments	214,000	298,000	303,500.00	490,000.00
Events	393,013	481,341	379,314.00	297,292.89
Investment Income	79,310	76,854	70,016.55	75,584.30
Other revenue	19,518	17,212	26,070.01	20,204.50
<b>Total Operating Revenue</b>	<b>3,047,070</b>	<b>\$3,239,157</b>	<b>\$ 3,180,841.56</b>	<b>\$ 2,866,331.69</b>
<b>Operating Expenses</b>				
Compensation, Benefits	2,353,372	2,330,389	2,336,698.06	2,247,802.74
Office Rent, etc	239,821	240,696	222,734.17	212,059.33
Office Supplies and Admin	20,535	16,352	23,101.81	18,378.31
IT and Communications	74,041	68,651	63,831.05	57,023.55
Consultants for Accounting, Tax, Etc.	25,001	35,542	52,577.00	34,242.00
Events, etc	201,227	163,040	133,611.57	75,691.19
Travel, etc	15,573	17,324	15,447.02	18,220.20
FX Work	24,987	30,225	88,431.47	
Local Market Project				
<b>Total Operating Expense</b>	<b>2,954,556</b>	<b>2,902,220</b>	<b>2,936,432.15</b>	<b>2,663,417.32</b>
<b>Operating Surplus</b>	<b>92,514</b>	<b>336,938</b>	<b>244,409.41</b>	<b>202,914.37</b>
Capital revenue				1,650.00
Capital expense				-28,789.98
<b>Net Capital Surplus</b>				<b>30,439.98</b>
<b>Net Total Surplus</b>	<b>92,514</b>	<b>\$336,938</b>	<b>\$ 244,409.41</b>	<b>\$ 233,354.35</b>