

EM Sales & Trading - London & New York

About BancTrust & Co.

BancTrust & Co. Investment Bank is a London-based boutique investment bank specialised in high-beta credit markets in Emerging Markets. The firm offers capital markets advisory, institutional sales & trading and investment research products and services to corporate clients and institutional investors. The investment bank is FCA regulated and has a strong LatAm presence with operations across the region, including Research & Capital Markets teams in Buenos Aires, Bogota & Caracas. The investment bank is currently executing a strategy to expand out of LatAm markets into global High Beta Emerging Markets, initially across the CEEMEA region.

The Roles

Experienced EM Sales and Trading candidates are required for an expansion of the Fixed Income desks. Candidates must have EM Credit, Rates or Loans experience and be based in, or be available to relocate to London or NYC. Entrepreneurial, team-spirited candidates who are eager to make a genuine difference during this exciting expansion phase of the bank are of particular interest. A strong book of client relationships is a must, as is a familiarity with High Beta markets. An expertise in placing Private Debt new issues in the \$50-300mln range across Sovereign, Quasi Sovereign, Trade Finance and Infrastructure Financing would be looked upon favourably. The desks operate a flat structure with a genuine, global team spirit and a competitive, meritocratic remuneration policy. There will be the requirement to travel with the role.

BancTrust & Co is an equal opportunity employer. We deem our continued success to be contingent upon the equal treatment of all stakeholders and applicants for employment without discrimination.

Please email CV & LinkedIn profile to recruitment@banctrust.co.uk