

# JACOB THOMAS

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## SUMMARY OF QUALIFICATIONS

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- Highly-skilled Fixed Income Operations Executive for Emerging Markets with nearly 20 years of leadership.
- Promoted to positions of greater responsibility for exceeding performance goals.
- Experienced working closely with executives and multiple department leaders on daily operations.
- Excellent communication skills, building relationships with traders, brokers, clients and clearing organizations.
- Demonstrated ability to work well with a wide variety of personalities, as well as independently.
- Solid time management, organizational and attention to detail skills, including multi-tasking.
- Experienced working effectively in a fast-paced environment.
- Proficient with Microsoft Office suite; Bloomberg; Reuters; Euclid PC; and Opics.

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## PROFESSIONAL EXPERIENCE

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Banco Santander, Emerging Markets Department – New York, NY  
**Vice President, Fixed Income Operations (Feb. 1994-July 2012)**

- Managed the settlement of fixed income bonds and repurchase agreements through Euroclear, Clearstream, U.S. clearinghouses and Latin American local markets.
- Built and maintained key relationships with traders, brokers, clients and clearing organizations.
- Spearheaded trade support and trade settlement, and resolved trade discrepancies.
- Monitored and balanced General Ledger accounts with the offshore branch.
- Managed daily funding of the department for all currencies.
- Reconciled all Nostro accounts and position breaks.
- Investigated and settled all receivables and payables of coupon payments and redemptions.
- Reported all buy-in notifications and corporate action with the front office in a timely and efficient manner.
- Managed daily departmental reporting control.

**Accomplishments:**

- Successfully managed the operations and settlements of Fixed Income Operations without supervision.
- Built and maintained relationships with both the CEO and CFO to implement strategic initiatives.
- Worked collaboratively with the head of Market Risk, Credit Risk, Operations Risk Management, and Legal and Compliance to resolve problems and implement solutions.

**Fixed Income Specialist (Jan. 1991-Feb. 1994)**

- Prepared and distributed loan documentation to counterparties in order to finalize transactions.
- Provided all relevant information to agents in order to process loan trades.
- Helped with the refinancing plans to Brady Bonds in multiple countries.

*References furnished upon request*

