# EMTA WEBINAR: Outlook for the MENA/GCC Markets

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## JEAN-MICHEL SALIBA (MODERATOR) Bank of America

Jean-Michel Saliba is a Director, Middle East – North Africa (MENA) region economist at Bank of America (BofA Global Research). He is responsible for the formulation of the regional macroeconomic outlook and related forecasts, and Fixed Income/FX investment strategies across the MENA region.

Prior to joining the firm in 2010, Saliba served as a MENA economist and strategist at both Pantera Capital Management and J.P. Morgan. He has been the #1 ranked Middle East - North Africa economist in the Institutional Investor research surveys since 2013. He is a frequent commentator on regional economic affairs in local and international media outlets.

Saliba holds a Bachelor's degree in Computer and Communications Engineering from the American University of Beirut, Lebanon, and a Master's degree in economics from the London School of Economics and Political Science. He is based in London.

### SHARIF EID - Moderator Franklin Templeton Investment

Sharif Eid is a portfolio manager for Franklin Templeton Fixed Income in Dubai, United Arab Emirates. Mr. Eid is responsible for co-managing FTST Franklin Sukuk Fund, FTIF GCC Bond Fund, MENA Fixed Income and Global Sukuk mandates and institutional accounts, as well as trading within the team.

Mr. Eid has over 13 years of experience in the financial services industry starting at TD Securities in Toronto. Mr. Eid joined Franklin Templeton in 2009 as a research analyst where he helped develop the group's fundamental research process and production before becoming a portfolio manager in 2011.

Mr. Eid holds a bachelor of arts in industrial engineering and a masters of science in mathematical finance from University of Toronto. He won the first Failaka Islamic Award for "The Best Sukuk Fund" in 2010 and the first Employee Provident Fund of Malaysia (EPF) Award for "Best Global Sukuk Portfolio Manager" in 2014 and 2018. Franklin GCC Bond fund won the "Fixed Income 3 Year" by MENA Fund Manager Performance Awards in 2017, and the "Mountain View Fund Award" in 2019 in the bond funds global category.

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#### FAROUK SOUSSA Goldman Sachs

Farouk Soussa is an Economist at Goldman Sachs International, responsible for the MENA region.

Prior to joining Goldman's, Mr Soussa had been Head of Middle East Economics at Citigroup, and head of government ratings for the Middle East and Africa at Standard & Poor's, both in Dubai and London.

Mr Soussa started his career at the Bank of England, and has spent time with the UK Financial Services Authority and as a Jean Monnet Fellow at the European University Institute in Florence.

## TREVOR CULLINAN S&P Global Ratings

Trevor Cullinan, a U.K. national, is a Director in the Middle East and CIS Sovereign at S&P Global Ratings, where he has worked since August 2004.

He is S&P's lead analyst for the Middle East and North Africa.

Before joining Standard & Poor's Trevor was a Senior Economist at the CBI, responsible for macroeconomic forecasting of the U.K. economy.

He holds a B.A. in Public Administration from Manchester Metropolitan University, and a M.Sc. in Economics from the University of London.

#### RAZAN NASSER T. Rowe Price

Razan Nasser is an emerging market sovereign analyst in the Fixed Income Division at T Rowe Price. She is a vice president of T. Rowe Price Group, Inc.

Prior to her current position, Razan worked at HSBC as a senior economist for the Middle East and North Africa. She also worked previously in public policy research and fiscal reform projects in the Middle East.

Razan holds a master's degree in international finance and economic policy from the University of Glasgow and is a CFA charterholder.