

Sumanth Samsani

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EDUCATION

Columbia University, School of International and Public Affairs (SIPA)

New York, USA

Masters of International Affairs, Concentration: International Finance and Economic Policy

Sep 2022 - May 2024

- Coursework- Micro and Macroeconomics, Financial Stability Monitoring, Corporate Finance, Capital Markets, Financing Energy Transition, Geopolitics: Risk Analysis, International Finance and Monetary Theory, ESG Reporting
- Teaching Assistant – Cost Benefit Analysis (Spring)

Vellore Institute of Technology, School of Mechanical Engineering (SMEC)

Vellore, India

Bachelor of Technology, Mechanical Engineering GRE: 326/340

Jul 2016 - Jun 2020

PROFESSIONAL EXPERIENCE

SIPA Graduate Consultant – Wood Mackenzie, New York, USA

Nov 2023 – May 2024

- Led a project team of 6 to analyze Great Britain’s energy flexibility markets under the RIIO framework.
- Analyzing 150 sources of primary and secondary data and conducting 15 in-depth interviews with Great Britain’s top Distribution Network Operators (DNOs) and service providers to identify industry best practices and derive recommendations for global audience.
- Analyzed the financial sustainability and product performance through advanced data analysis and visualization having the potential to contribute to annual societal cost savings of \$10.5 billion by 2030, and 7% savings on electricity bills for households.

Investment Banking Intern - Lepercq de Neuflyze & Co, New York, USA

Sep 2023 – Dec 2023

Investment and family office services firm with \$900M assets under management; reported directly to the CFO

- Facilitated \$30M+ in investments in emerging markets and the EMEA region through macroeconomic, regulatory, and country research on multi- faceted assets like bonds, equities, private equity, equity valuation and venture capital.
- Contributed to internal M&A operations leveraging analytical services, facilitating a successful internal deal.
- Analyzed the \$400M World Carbon Fund and \$7B of investments by various private and public equity firms and venture capital firms to advise the company on portfolio decisions in the short to medium-term.

Fiscal and Economic Affairs Intern – United Nations Development Programme (UNDP), New York, USA

Jun 2023 – Sep 2023

- Designed a capacity development module for tax policy divisions of Ministries of Finance, sector ministries, and other key actors to reach SDGs by 2030 especially for the 25 focus countries.
- Provided Government of Maldives recommendations on the impact of new land taxes through macroeconomic and taxation research
- Developed a new service offering support to leverage evidence-based tax policymaking for financing and achieving the SDGs.

Research Intern (Full Time) - Delhi Policy Group, New Delhi, India

Sep 2021 – Mar 2022

Ranked among the top 5 think tanks in India, reported to Executive Director Brig. Arun Sehgal (Retd.)

- Conducted research, including a paper on political and economic risk analysis of China’s crackdown on private sector and market forces.

Research Intern (Full Time), The Takshashila Institution, Bengaluru, India

Apr 2021 - Aug 2021

One of the top think tanks in India, reported to Chairperson Indo-Pacific Studies Manoj Kewalramani

- Authored over [10 documents and research papers](#) on bilateral trade, military-trade ties, investment, and geopolitical risks, published in global and Indian media, including a paper for the Prime Minister’s Office of India.

Research Intern (Full Time), Observer Research Foundation, New Delhi, India

Oct 2020 – Apr 2021

Ranked among the top 15 think tanks in the world, reported to Director Rajeshwari Rajagopalan

- Performed [data-driven analysis of bilateral trade](#) and strategic policies between China and other countries cited in DOD journals.

Business and Operations Analyst (Full Time), Collegedunia Pvt. Ltd., New Delhi, India

Aug 2020 – Oct 2020

India’s leading education portal

- Launched product KickCash, onboarding over 100 partners, enhanced app functionality and user experience leading to a 5% revenue uplift.

SKILLS AND EXTRACURRICULARS

- **Technical Skills:** Microsoft Excel, Python, R, Tableau, SQL, MS PowerPoint, Power BI, Bloomberg, Capital IQ, Pitchbook.
- **Financial Skills:** Due diligence, industry, market, country, regulatory and macroeconomic research, portfolio management, risk management, Investment Management, Financial Modelling.
- **Non-Credit Courses:** Financial & Valuation Modelling (WallStreetPrep): - Financial Statement Modelling, DCF and M&A Modelling, Trading and Transaction Comps Modelling, LBO Modelling.