

MARCOS RODRIGUEZ ALCOBENDAS
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SUMMARY

Emerging markets Portfolio Manager with experience in both Buy and Sell side with focus in Latam. Worked for a top tier bank in a market-making environment for Latin American countries. Expertise in Fixed Income, IR FX and Equities as well as good understanding of the Private Equity, Private Lending and Venture Capital business in the region. Worked on different trading venues (Buenos Aires and New York) in the Sell Side. Proven track record.

PROFESSIONAL EXPERIENCE

DRACO CAPITAL INVESTMENT MANAGEMENT CO

February 2020/

Buenos Aires, Argentina

Portfolio Manager

- Responsible for the overall management of the Flagship Portfolio and executing CIO's general view.
- Perform daily management tasks; liquidity management, portfolio re-balancing, risk and performance management.
- Provide execution across a range of Emerging Market instruments with primary focus in LatAm.
- Interact directly with local and global dealers for best execution (Tier 1 banks and broker dealers).
- Develop the Derivatives business line (CDS, IRS and FX).
- Monitor activity across all emerging and developing markets, providing detailed feedback to the CIO.
- Active participation in the weekly investment committee.

BNP PARIBAS GLOBAL MARKETS

December 2015 / October 2019

Buenos Aires, Argentina

FX IR Trader: Director

- ARS FX market maker and liquidity provider for Spot, Offshore NDF, Onshore NDF and XCCY Swaps
- Local bonds market maker for local and international clients (Sovereign and Provincial paper)
- Manage the bank's positions and order book in both onshore and offshore markets
- Interact directly with local and global sales teams to develop the bank's Argentine franchise
- Day to day contact with institutional investors (Real Money, Hedge Funds, Corp.)
- Bi annual trips to US and UK to visit TIER 1 clients
- Annual PNL budget: EUR 22/28mn

December 2013 / December 2015

New York, USA

FX IR Trader: Director

- Responsible of Mexican Peso (MXN) Spot flow trading
- Provide liquidity in both voice and electronic trading
- Develop the MXN Algo and electronic trading
- Backup for other Latam currency (Chile, Peru and Colombia) trading in both FX and IR risk
- Annual PNL budget: EUR 4/6mn

March 2011 / November 2013

Buenos Aires, Argentina

Senior FX IR Trader

- Responsible of Argentine Peso (ARS)
- Provide liquidity in both onshore and offshore Spot, NDF and XCCY markets
- Develop the ARS franchise in BNPP (flow business, position taking and electronic platform)
- Interact directly with local and global sales teams as well as corporate and institutional customers of the banks franchise
- Annual PNL budget: EUR 17/22mn

February 2008 / April 2011

Buenos Aires, Argentina

FXIR & Credit Trader

- Trading Central Bank instruments (flow business and prop trading)
- Help Senior Trader with execution, hedges and strategy in both FX and Credit business
- Developed new products to increase the firms reach with a flow business strategy (Repo, Local Fixed Income instruments and offshore products)
- Prepared daily P&L explain reports and risk reports
- Annual PNL budget: EUR 8/12mn

EDUCATION

Master Degree in Finance, 2006
Universidad del CEMA

Bachelor Degree in Economics, 2005
Universidad del CEMA

International Baccalaureate Degree, 2001
St. George's College North High School

CERTIFICATIONS

2017- Comisión Nacional Valores Argentina (CNV) – Certified Argentine Trader

2014 -Financial Industry Regulatory Authority (FINRA) Series 7, Series 63 (inactive due to relocation)

REFERENCES

References upon request