

EMTA's activities continue to expand rapidly. New committees and projects have recently been established to develop our services further. As always, the input of our members is indispensable. Please contact Thomas Winslade, the Association's Executive Director, at (212) 235-1997 or Lisa Corinne Abrams, EMTA's Director of Member Relations, at (212) 235-0423, if there is any additional information you would like published in the bulletin, or if you have a recommendation for an Association project.

EMTA's Board of Directors meeting

On March 31, EMTA held its second Board of Directors meeting for 1993. The Directors appointed the following board committees for 1993:

Market Practices Committee, to be chaired by Manuel Mejia and to have Jim Alban-Davies, Rick Haller, Paul Masco, Alex Rodzianko, Nick Rohatyn and Angel Santamarina as additional members.

Documentation Committee, to be chaired by Peter Albano and to have Jim Alban-Davies, Alexandra McLeod and Nick Rohatyn as additional members.

The Directors also established a new products and derivatives working group which Peter Geraghty will chair.

Membership Update

EMTA's 1993 drive for membership has already witnessed great success. Overall membership now exceeds 110 institutions and a similar number have shown interest in enrolling this year.

EMTA is presently collecting 1993 membership dues. If your firm has not yet submitted its fees, please arrange to do so promptly. Please refer your membership questions or recommendations to Lisa Corinne Abrams at (212) 235-0423 or Rose Barry, EMTA's Assistant Secretary, at (212) 235-2901.

Association Report

New Market Practices

The recommended trading practices concerning the allocation of payments made between trade date and settlement date for loan sales were adopted at the Market Practices Committee meeting held on April 7th. For copies of these and other trading practices adopted by EMTA to date, please contact EMTA's headquarters.

Argentine FRBs

The market practice concerning issuance of Argentina floating rate bonds into escrow was well received by our members. Under the new market practice, June 30, 1993 remains the recommended expiration date for when-issued trades of bonds to be issued under the Argentina 1992 financing plan. EMTA members are encouraged to enter into bilateral agreements confirming that when-issued trades of bonds issued into escrow on or before June 30 remain in effect, but should be settled as soon as practicable after the bonds are first released from escrow. EMTA has distributed an agreement form to its members for this purpose.

Netting Agreement for When-issued Trades

EMTA has recently distributed a draft bilateral netting agreement for members to employ in the settlement of when-issued trades of bonds to be issued under Argentina's 1992 Financing Plan. The agreement also aims to reduce members' aggregate credit exposures to their counterparties in connection with such trades.

London Committee

On March 10, a meeting of EMTA's London Documentation Committee was held to discuss new document proposals including the Standard Terms for Options and the Bilateral Netting Agreement for When-issued Trading. Operational issues were also discussed, such as the problems with assignments in Bulgaria and Morocco. Recommendations were referred to EMTA. For more information, or a copy of the minutes, please contact Perry Wilson (Lazard Brothers), Chairman of the London Committee at 071-588-2721, or in New York, please contact Robert Salvador (Chemical Bank), operations advisor to EMTA and liaison with the London Committee, at (212) 270-2856.

EMTA Compliance Group

EMTA's Compliance Group held a luncheon meeting on April 1 at India House. The lunch included a presentation on SEC rule 10b-6 as it applies to emerging market trading by Les Silverman of Cleary, Gottlieb, Steen & Hamilton. To join this group, or for further information, please contact Thomas Winslade at EMTA.

EMTA Accounting and Finance Group

The initial meeting of EMTA's accounting and finance group will be held on May 13, 1993 at India House. The group, which is open to all EMTA members, will discuss accounting and finance issues relating to sales, trading and investment of emerging markets instruments. If you are interested in joining the group, or if you have a suggestion for the agenda, please contact Robert Hock, EMTA's analyst, at (212) 235-2709.

Product and Market News

TRAX

The TRAX working group has now reviewed the benefits of and work necessary to make the TRAX automated trade matching system available to New York trading rooms. A proposal for TRAX was submitted to the Board of Directors meeting in March, which unanimously accepted it. When implemented, the TRAX system will be capable of matching a wide range of securities traded by EMTA members. The working group estimates that TRAX could be implemented by the third quarter of 1993 for up to 50 new users. For specific questions concerning TRAX please contact Steve Haley (Merrill Lynch), EMTA's technical advisor, at (212) 449-3084. For general information on TRAX, please contact Robert Hock at (212) 235-2709.

Volume Survey

Our initial volume survey will report on trading volumes for the emerging markets. EMTA members should have received the survey questionnaires. Please return the completed questionnaire to Price Waterhouse as soon as possible, so that data evaluation may begin. We urge participants to make every effort to be as accurate as possible in completing the questionnaire. If you have any questions regarding the survey or any suggestions for the future surveys, please contact Robert Hock at EMTA.

Miscellany

IMF Meeting

EMTA will be hosting an open reception for all our members at the IMF week in Washington, D.C. on September 26, 1993. The reception will be sponsored by EMTA board institutions.

Compliance and Lawyers Group Meetings

Lunch meetings will now be held in consecutive months for each of these two groups. Please contact Tony Lafiosca at (212) 235-0071 for more information.

April-June Calendar of Events

- April 7 EMTA Market Practices Committee meeting, 5:00 p.m. Offices of Merrill Lynch, World Financial Center, North Tower, Third Floor Auditorium. RSVP to Naida Mourino, Merrill Lynch, Telephone (212) 449-7375, fax (212) 449-2751.
- May 13 EMTA Accounting and Finance Group luncheon meeting, 12:30 p.m. India House, One Hanover Square. RSVP to Tony Lafiosca, telephone (212) 235-0071, fax (212) 235-4898. Open to all EMTA members.
- May 20 EMTA Market Practice Committee meeting, 5:00 p.m. Offices of Merrill Lynch, World Financial Center, North Tower, Third Floor Auditorium. RSVP to Naida Mourino, Merrill Lynch, telephone (212) 449-7375, fax (212) 449-2751. Open to all EMTA members.
- May 26 EMTA lawyers' group luncheon meeting, 12:30 p.m. at the Yale Club. RSVP to Tony Lafiosca, telephone (212) 235-0071, fax (212) 235-4898.
- June 7 American Banker's Bond Buyer Conference. Marriott Financial Center, West Street, New York. Thomas Winslade will be Chairman.
- June 30 EMTA Market Practice Committee meeting, 5:00 p.m. Offices of Merrill Lynch, World Financial Center, North Tower, Third Floor Auditorium. RSVP to Naida Mourino, Merrill Lynch, telephone (212) 449-7375, fax (212) 449-2751.